

CASE STUDY

Defense | Aerospace | Manufacturing



Owens Machine and Tool Company

About

Owens Machine and Tool Company has served Fortune 500 and enterprise defense companies for more than 30 years. Located in Lewisville, Texas, Owens specializes in CNC machining of titanium and nickel alloys and a complete range of materials. In a modern, 20,000 square-foot, climate-controlled facility, Owens produces machined components and assemblies for the aerospace, defense, oil and gas, medical and entertainment industries.

Owens is committed to quality and their workforce has over 300 years of machining experience utilizing the best-in-class cutting tools to optimize processes and increase throughput.

Owens has an established customer base in the aerospace and defense sectors and therefore, maintains a number of certifications and compliance standards.



Challenge

A newly acquired high-profile client in the aerospace | defense sector required compliance to the NIST 800-171 framework within a 45 day window. Additionally, budgetary considerations required adherence in project implementation.



2017 Exemplary Small Business
Missiles and Fire Control

The SecurityGate™ Solution

The SecurityGate Software as a Service (SaaS) platform provides a single location to view, compare, manage, validate, remediate and store historical cyber risk data insights for organizations, their vendors and/or clients.

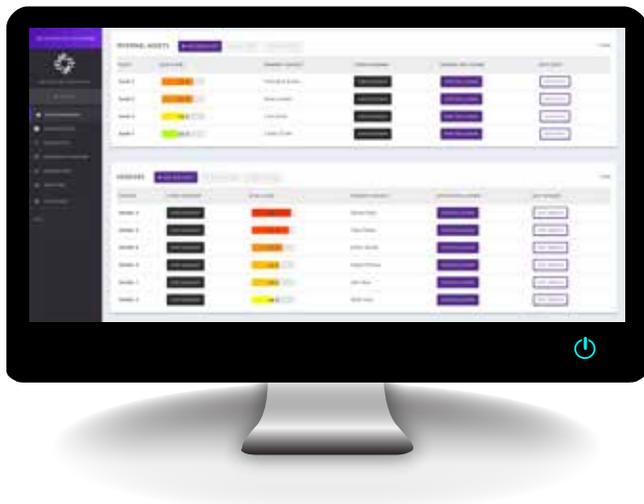
SecurityGate Implementation

- Guided Owens' staff through compliance directive step-by-step
- Implemented a repeatable, cloud-based assessment process
- Reported compliance improvements (e.g., controls), milestone completions and audit log
- Provided transparent roadmap of technology, services and upgrades needed for compliance and to meet long-term goals
- Coordinated with Owens' IT personnel to enhance cybersecurity program in short and long-term sprints

Results

- Achieved NIST 800-171 compliance
- Met customer's requirements on time and on budget
- Increased sales opportunities by showcasing unique, continuous-improvement cybersecurity program
- Won new and secured future contracts
- Reported compliance improvements, (e.g., controls), milestone completions and audit log for reference

The SecurityGate™ Solution



SecurityGate empowers organizations to complete cyber risk assessments

10X faster than manual methods.

Our proprietary algorithm translates self-assessments into unique risk insights with business context, comparing response data to regulatory or client-driven cyber standards.

ALL-IN-ONE

Lose the Spreadsheets
Audit, Remediate and
Validate on One Platform

10X FASTER

Stay in the Office
Scale Assessments Across
Vast Ecosystems

AT-A-GLANCE

Data-driven Insights
Expert Risk and Comparative
Benchmarks to Base Decisions

REAL-TIME

Communicate Effectively
Real-time Collaboration and
Historical Data Retention

Danita Owens
CEO
Owens Machine
and Tool Company

We are a small company serving large organizations. We knew we needed a way to be proactive and responsive to our customers' flow-down requirements within the supply chain ecosystem. When our customer initiated the new requirements, we launched a company-wide, NIST compliance initiative in 2017 with the SecurityGate platform as the foundation. By partnering with SecurityGate, we are able to manage new cybersecurity risks and compliance requirements with speed and focus. SecurityGate helped us set ourselves apart from the competition. I would recommend SecurityGate to other businesses in the defense space.

About SecurityGate™

SecurityGate is a high-growth Houston-based software company disrupting the cyber market by blending industry-specific expertise with digital automation to accelerate cyber risk assessments ten times faster than manual methods. The SecurityGate platform administers the complete workflow of cyber risk management providing a single place to view, compare, manage and store the history of valuable risk insights on a given company and its vendors. Founded in 2017, SecurityGate is a privately held Software as a Service (SaaS) company based in Houston, Texas.



For more information, contact: info@securitygate.io

www.securitygate.io

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